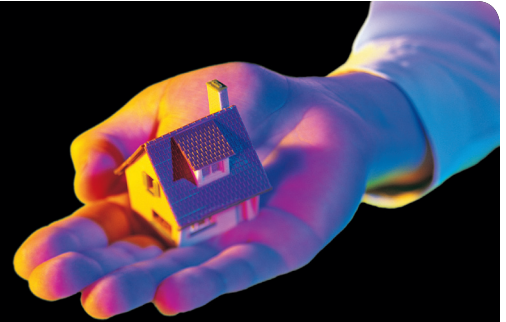




# American Title, Inc.

Creating breakthroughs in real estate information.



## Applications

Primary and off-site storage for rapidly growing real estate information service provider.

## Challenge

American Title required a highly scalable storage system to power its industry leading real estate information service. As the provider of real estate information used by many leading banks, American Title needed a system that offered unsurpassed reliability and performance for storing and accessing large files and one that easily integrated with its existing document management systems.

## Isilon IQ Benefits

American Title evaluated Isilon® IQ along with numerous traditional SAN and NAS systems and selected Isilon IQ for its:

- Unsurpassed performance
- Mission-critical availability
- Capability to scale capacity without downtime or additional staff
- Plug and play integration with its existing document management systems
- Seamless mirroring of data to offsite location(s) using Isilon's SyncIQ® replication software

## American Title Uses Isilon Scale-out NAS to Power its Industry Leading Real Estate Information Service

American Title, provides one-stop custom property reports that include official title, flood, deed, lien and mortgage verification information. Using its advanced web-services infrastructure, American Title allows its customers to electronically order and download more than 80 customized property reports around the clock, enabling customers to streamline their decision making process and close real estate transactions faster.

Attractive mortgage rates, which remain at near historic lows, have fueled a tremendous surge in real estate transactions and financings. As a result, there is increased pressure to close loans faster and to streamline operations. Consolidated real estate information services from American Title replace the cumbersome task of gathering data from multiple sources with one-stop consolidated real estate information reports.

With a nationwide footprint and commitment to deliver "Service Without Boundaries" American Title collects and aggregates official property information from a wide variety of sources. Whether a document has been retrieved via advanced web services or pulled from a recorder's office filing cabinet and faxed into its system, all documents need to be reliably stored so that they can be aggregated and delivered to customers via a consolidated report.

*"At American Title, we provide our customers with the most comprehensive and customized real estate information products available on the market so they can make informed decisions more quickly with reduced analytics costs. Isilon IQ scale-out NAS allows us to consolidate our vast, and previously disparate, repositories of property documents drawn from many sources, easily scale capacity, automatically replicate data and achieve significant cost savings."*

*-- Paul Christiani, Chief Information Officer for American Title.*

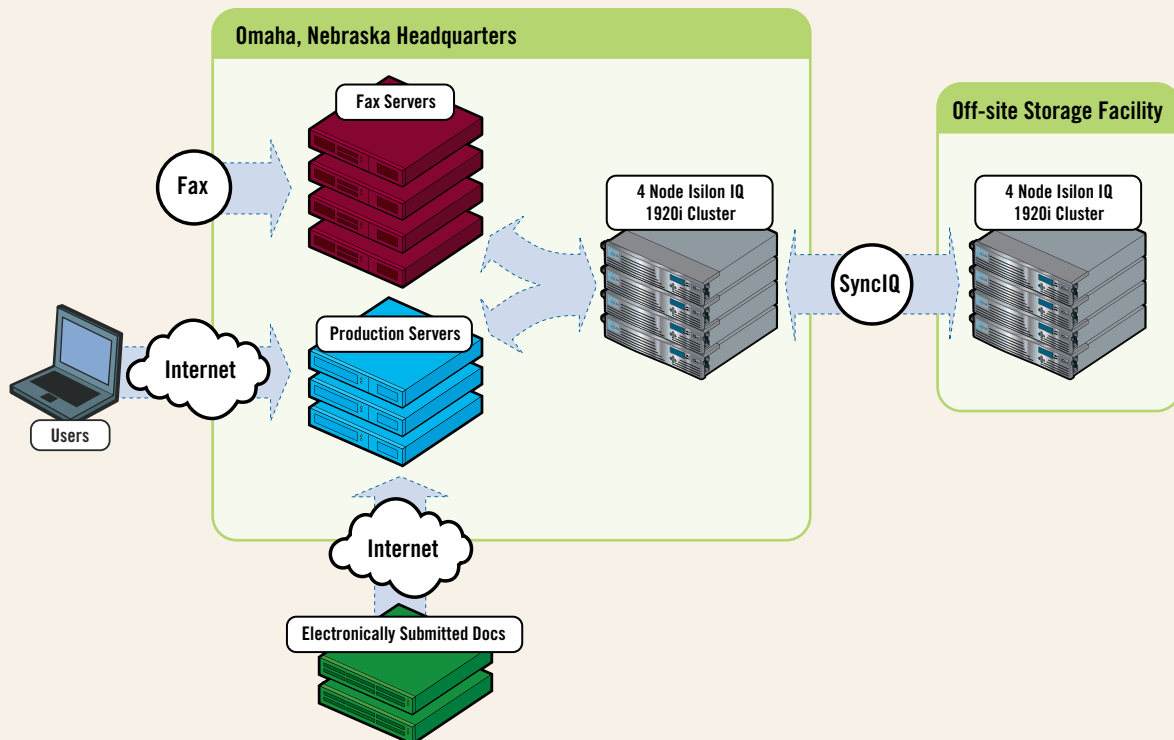
### American Title Accelerates the Processing and Delivery of its Land, Title and Flood Reports

To keep up with the high demand for its reports (which range from 10-60 pages each) and to safeguard its data, American Title required a highly scalable storage solution that could be effortlessly expanded and easily replicated to off-site locations for disaster recovery purposes. Isilon IQ scale-out NAS and Isilon SyncIQ® replication software easily integrated with American Title's existing document management applications, and its fully clustered architecture enables capacity and performance to be scaled in response to American Title's growing business.

Prior to using Isilon IQ, American Title had amassed a multitude of disparate storage systems, each of which required management, licensing and care. After encountering difficulties operating and scaling its legacy systems, and to address their high acquisition and operation costs, American Title's IT Department conducted an extensive evaluation of SAN and NAS systems. Based on its

thorough search, American Title selected Isilon IQ scale-out NAS as the primary and secondary systems for its vast and growing property and title information repositories. "We selected Isilon IQ because it allows us to effectively consolidate our vast libraries of data and to manage an ever increasing amount of storage without additional staff," said Paul Christiani. "No other SAN or NAS system that we looked at offered the performance, simplicity, or scalability that Isilon offers."

With its modular Isilon IQ scale-out NAS nodes, American Title is able to easily respond to its growing business without locking up more capital than is needed. With Isilon's "pay as you grow" model, and without any professional services, American Title is able to increase capacity and performance on the fly without any downtime or disruption to normal operations. "By eliminating the 'planned' time that was previously required for us to expand its storage, Isilon has greatly reduced the burden on our staff, while empowering our information technology team to easily respond to our growing needs."



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